

## PKO Bank Hipoteczny Issuer of Mortgage Covered Bonds in PKO BP Group

PKO Bank Hipoteczny March, 2025

## Key investment highlights of PKO Bank Hipoteczny





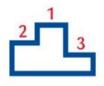
## The biggest mortgage Bank in Poland

~PLN **15 bn** cover pool as of 28.02.2025



## Net profit

**PLN 130.3 mn** in 2024



## The biggest covered bonds issuer in Poland

**PLN 7.9 bn** of outstanding 43% of market share as of 28.02.2025



### Effective business model

synergies with its parent company PKO BP - leader of Polish banking sector



1st issuer of EUR denominated benchmark green covered bonds

out of Poland and Central & Eastern Europe



## Strongly committed to ESG

with eligible portfolio of green assets



Aa1 - Covered Bond rating

the highest achievable by Polish debt securities



## Green covered bonds

in line with ICMA and certified by Climate Bonds Initiative

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## Overview of the Polish economy

## Macroeconomic and banking sector forecasts



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		2022	2023	2024F	2025F
GDP	% y/y	5.3	0.1	2.9	3.5
Consumption	% y/y	5.0	-0.3	3.1	3.5
Investments	% y/y	1.7	12.6	1.3	8.7
Fiscal balance <sup>1)</sup>	% GDP	-3.4	-5.3	-6.1	-5.7
Public debt <sup>1)</sup>	% GDP	48.8	49.7	54.5	58.4
CPI inflation	%	14.4	11.4	3.6	4.3
LFS unemployment rate	%	2.9	2.8	2.9	2.8
NBP reference rate	% еор	6.75	5.75	5.75	5.00
WIBOR 3M	% еор	7.02	5.88	5.84	4.80
EUR/PLN	PLN eop	4.69	4.35	4.27	4.28
USD/PLN	PLN eop	4.77	4.68	4.54	4.51

Source: Statistics Poland, Ministry of Finance, National Bank of Poland, PKO Bank Polski forecasts

		Bul			
		2022	2023	2024	2025F
Loans total	% y/y	1.1	1.2	5.3	6.0
Mortgage loans PLN	% y/y	-1.6	2.2	8.3	8.9
New sales of mortgage loans	%, y/y	-43.6	20.2	43.2	-4.8
Consumer loans	% y/y	-3.3	2.1	5.9	7.1
New sales of consumer loans	%, y/y	-1.0	18.4	25.8	8.0
Corporate loans*	% y/y	4.8	-1.5	2.7	6.5
Deposits total	% y/y	5.6	10.6	9.7	6.5
Deposits for private individuals	% y/y	4.1	12.3	10.6	6.9
Net assets of private individuals (TFI)	% y/y	-20.5	32.7	30.1	17.2
Corporate deposits*	% y/y	8.0	10.4	3.1	5.5
individuals (TFI)			-		

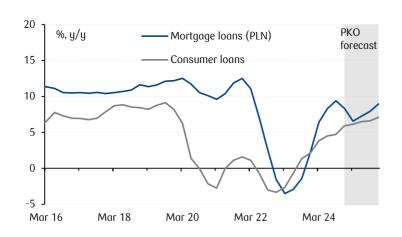
<sup>1)</sup> General government In ESA2010 terms

<sup>\*</sup> Non financial economic entities loans and deposits

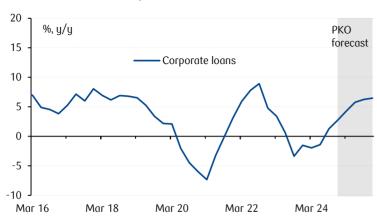
## Loan and deposit market (FX adjusted)



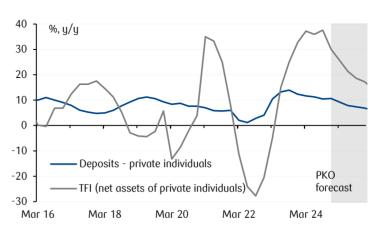
## Mortgage and consumer loans



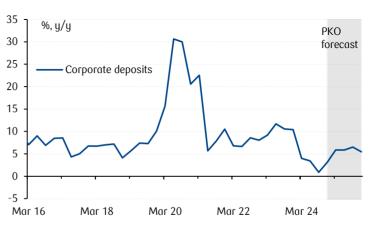
## Corporate\* loans



## Private individuals' deposits and net assets (TFI)



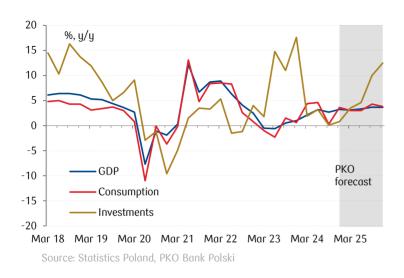
## Corporate\* deposits



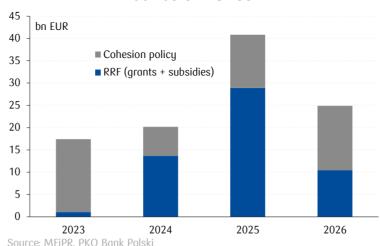
## The economy stays on a recovery trajectory



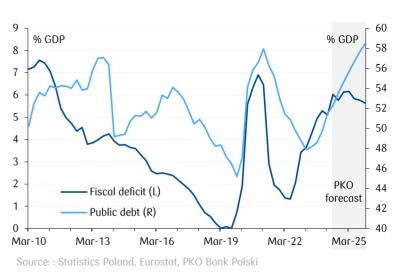
## GDP and its main components



## Estimated payments from the RRF and cohesion funds



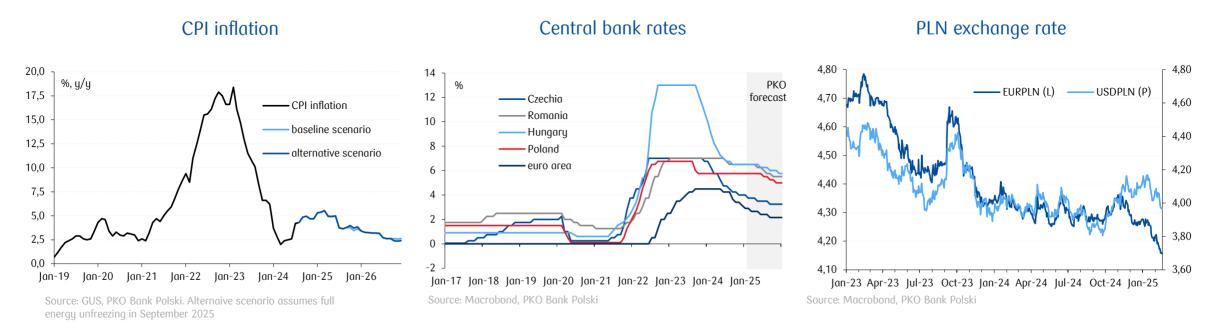
## Public finances



- The economy remains on a recovery trajectory, with GDP expanding by 2.9% in 2024, following an modest 0.1% y/y increase in 2023. This growth is primarily driven by private consumption, despite consumers maintaining a relatively high propensity to save. Consumer sentiment has stabilised markedly above recent lows. While real income growth has moderated from record highs, it remains robust. Additionally, demand for consumer credit is on the rise.
- In 2024, investment remained stagnant, rising by just 1.3%. Private investment declined as business awaited the disbursement of EU funds, a trend further exacerbated by weaker corporate financial results. A recovery in investment is expected to materialize in 2025. A key driver of this rebound will be the accelerated disbursement of funds from the National Reconstruction Programme, supporting both investment and broader economic activity. The two primary areas of investment focus are energy transformation and automation.
- In 2024, an excessive deficit procedure was initiated against Poland. In the Medium-term Budget and Structural Plan 2025-2028, Poland adopted a 4-year corrective plan to reduce the deficit below 3% of GDP in 2028.

## Stable NBP rates despite global monetary policy easing





- From February to June 2024, CPI inflation remained in line with the inflation target. However, the subsequent phase of energy price unfreezing drove inflation above 3.5% y/y in July 2024, with CPI expected to remain above this level until at least mid-2025. On average, prices increased by 3.6% in 2024, following an 11.4% rise in 2023. Despite regulatory-driven fluctuations, the overall inflation outlook is improving, and the risk of inflation and inflation expectations deviating persistently from the target has declined significantly.
- The Monetary Policy Council has maintained NBP interest rates at 5.75% since October 2023. With nominal rates remaining stable, the restrictiveness of Poland's monetary policy increased significantly, reaching its highest level since 2008 in 2024. Real interest rates in Poland are positive and at their highest since 2016. At the end of 2024, NBP Governor A. Glapinski adopted a more hawkish stance, ruling out interest rate cuts in 2025. However, statements from other MPC members suggest a potential first rate cut by mid-2025. While a global shift toward monetary easing is underway, Poland's transition to lower rates will be delayed. In this environment, the banking sector is poised to benefit from higher lending volumes driven by economic recovery, with persistently high nominal rates supporting interest margins.

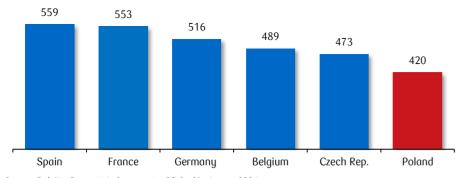


# Polish property market and residential mortgage lending

## Polish residential market - considerable development potential



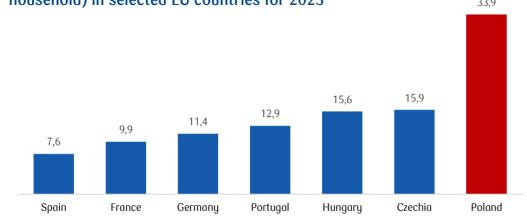
### Dwellings per 1,000 inhabitants in selected EU countries for 2023



Source: Deloitte Property Index report published in August 2024

Source: Eurostat

Overcrowding rate (percentage of population living in an overcrowded household) in selected EU countries for 2023



- Relatively low number of dwellings per ths. inhabitants comparing to EU countries
- High percentage of the population living in an overcrowded household in Poland, according to Eurostat methodologu
- The housing shortage in Poland is estimated at about 1 million apartments
- Constantly growing number of outstanding dwellings
- The number of construction projects, after a decline of around 30% in 2022. beaan to arow again at the end of 2023, in response to the sale of the offer under the BK2% ("Safe Mortagae 2%") program. In 2024, the number of housing construction developments increased by 24% year-onyear.

## Growing number of dwellings in Poland (thous.)



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## Rising housing prices on the Polish housing market persist

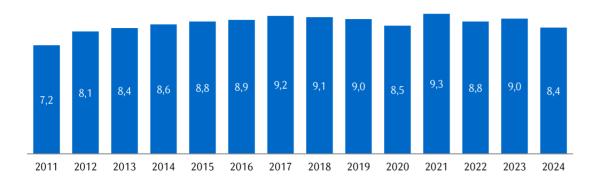


### Housing prices on the Polish housing market

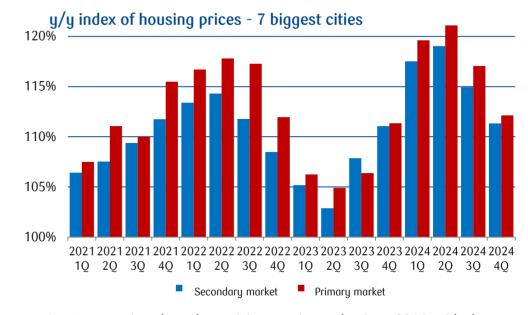


Source: National Bank of Poland

## Affordability on primary market (transaction prices (PLN ths/sqm) vs average annual salary)



Source: PKO BH calculation based on NBP and Statistics Poland (GUS) data



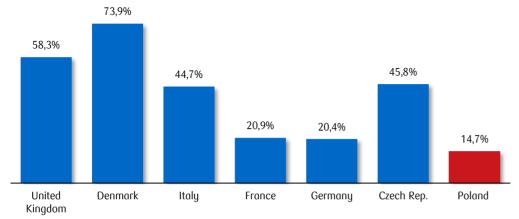
- Apartment prices have been rising continuously since 2016, with the two periods of the highest growth dynamics resulting from a strong increase in demand due to:
  - historically low interest rates (2021/2022 price dynamics of approx. 15% per year)
  - BK2% ("Safe Mortgage 2%") program operation (H1 2024 price dynamics of approx. 20% per year)
- Projected price change in 2025:
  - Price stabilization, growth rate below 5% per year.
- Housing affordability decreased significantly in H1 2024 due to the dynamic increase in housing prices (the effect of the BK2% program), and then in H2 2024 it slowly began to make up for the losses as a result of the stabilization of housing prices with approx. 10% dynamics of wage increase per annum.

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## Situation on the domestic mortgage market

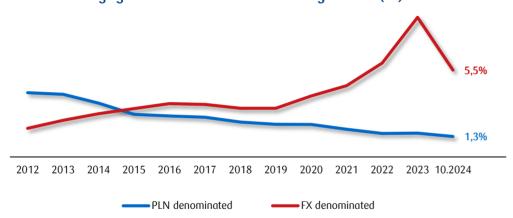


### Ratio of total outstanding residential mortgage loans to GDP ratio for 2023 (%)

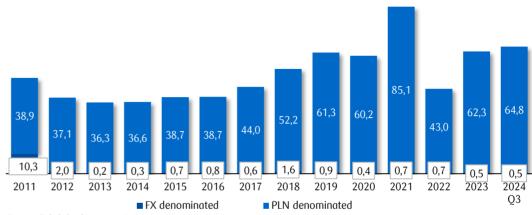


Source: calculations based on Statista (https://www.statista.com) and Hypostat 2024 "A review of Europe's mortgage and housing markets" (https://hupo.org)

## NPLs of mortgage loans in the Polish banking sector (%)

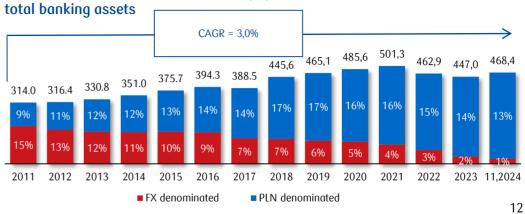


## Value of newly signed residential mortgage loans in Poland (PLN bn)



Source: Polish Banking Association

## Outstanding value of residential mortgage loans in Poland (PLN bn) as % of





## PKO Bank Hipoteczny – covered bonds issuer

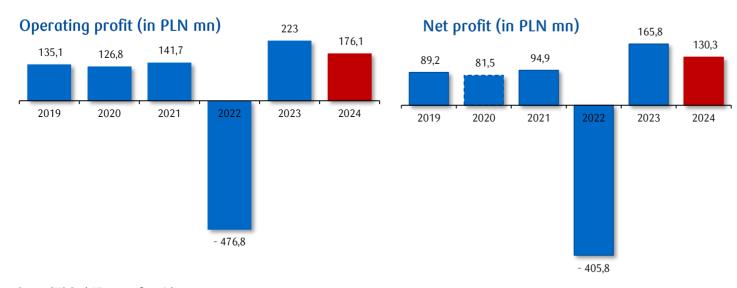
## Key Achievements – financial highlights



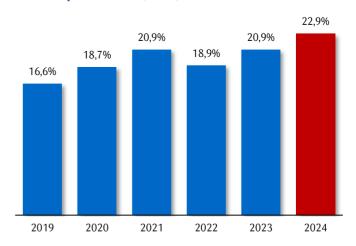
• as at 31.12.2024 Total equity Net profit Total assets PLN 1.7 bn <u>ıtlıl</u> PLN 130.3 mn PLN 17.4 bn TCR 22.9% CET1 22.9% C/I 22.6% Residential mortgages **ROA 0.7%** Low cost of risk -0.03% portfolio **ROE 7.8%** PLN 16.6 bn ſлÌ • as at 28.02.2025 Outstanding covered No. of loans (1) bonds in cover pool PLN 7.9 bn 90 568

## The net profit affected by credit moratoria





### Total capital ratio (in %)



Source: PKO Bank Hipoteczny financial statements

### Credit moratoria implemented in May 2024:

- for borrowers financing their own housing needs
- monthly installment ≥ 30% of the family income
- max 4 instalments in 2024: 2 in period 1/06 31/08/2024 and 2 in period 1/09 31/12/2024

## Impact of credit moratioria\* on Bank's results:

- Till the end of 2024 5,2 thou. If Bank customers have submitted an application to suspend the repayment of one or more mortgage loan installments, which was 5.4% of all customers and 8.3% of the value of all mortgages
- At the end of the year, the total effect recognized by the Bank due to statutory credit holidays amounted to PLN 28.3 mln

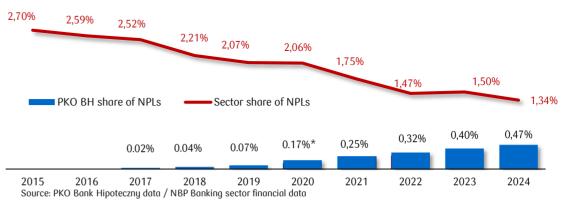
## Excellent quality of the housing loan portfolio at PKO BH



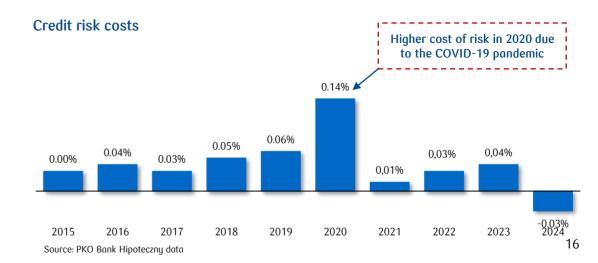
- NPL ratio significantly below the sector level thanks to:
  - Reminder actions taken by the Bank at an early stage of the arrears of the loans
  - active management of the impaired loan portfolio (NPL) aimed at returning to timely service
- Despite economic fluctuations, the stability of default rate proves that credit portfolio is well-diversified and resilient to external shocks
- CoR still very low, which is a consequence of prudent lending policy and very good quality of the loan portfolio

# 0,14% 0,14% 0,12% 0,13% 0,16% 0,14% 0,14% 0,14% 0,14% 0,14% 0,12% 0,12% 0,13% 0,14% 0,

### Share of NPLs (%) vs. sector



\*Increase of NPLs due to implementation of EBA Guidelines on the application of the definition of default under Article 178 of Regulation (EU) No 575/2013. This is a change in the definition, which does not affect the quality of the portfolio and the cost of risk



Source: PKO Bank Hipoteczny data

## Safe lending criteria



Polish banking regulations

• LTV (market value) ≤ 80%\*

Polish regulations on mortgage banks

- LTMLV (mortgage lending value) ≤ 100%
- First-ranking lien in mortgage register
- Legal title: ownership

PKO BH criteria (current offer)

- PLN loans only
- Residential mortgages (principal dwelling only)
- Contractual maturity: up to 35 years
- Interest rate: floating and fixed for 5 years (12.8% of the credit portfolio as of 28.02.2025)

PKO BH criteria

- New construction (selectively) and secondary market
- Collateral: flats or houses
- Not in arrears (in case of pooling)

Subject to approval by the Cover Pool Monitor, the receivables are registered in the cover pool

<sup>\*</sup> In the case of using credit insurance of the required financial contribution LTV ≤ 90% is allowed

## High-quality cover pool of purely residential mortgages in PLN

Bo

Bank Hipoteczny

Data as of 28.02.2025

## Cover pool



## Cover pool structure\* (%)



<sup>\*</sup>The Cover Pool includes also derivatives, which are PLN -269.7 mn as of 28.02.2025

Source: PKO Bank Hipoteczny data including: https://www.pkobh.pl/en/reports/cover-pool-reports/

## Mortgage characteristics (in the cover pool):

- Mortgages: PLN and residential only
- Overcollateralisation above regulatory limits: 88.7% (vs. 5% required)
- Number of loans: 90 568
- Average loan value: PLN 167.4k / EUR 40.3k
- Average indexed LtV 29.5%
- 10 Largest Exposures: 0.1% of total exposures

### Features of standard residential mortgage loans in the Cover Pool:

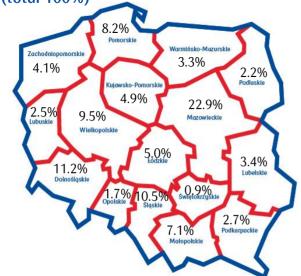
- Variable interest rate based on WIBOR rate or fixed interest rate for 5 years
- Amortizing monthly (no interest-only)
- For own housing purposes (no buy-to-let)

## ...with good diversification and low LTV ratio

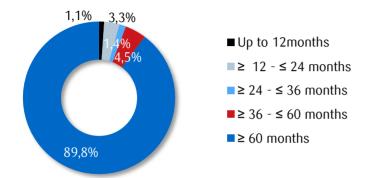
Data as of 28.02.2025



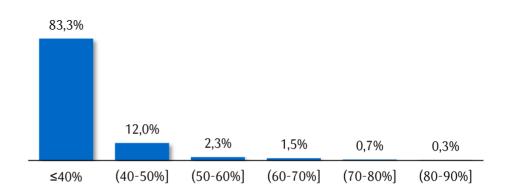
Cover pool composition by geographical location in Poland (total 100%)



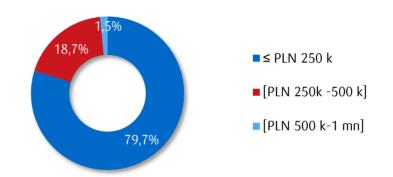
Cover pool composition by loan seasoning (%)



## Cover pool composition by LTV (% residential loans)



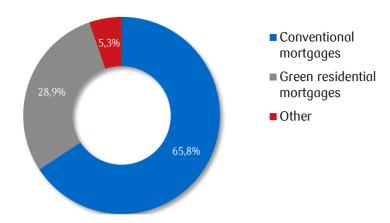
## Cover pool composition by loan value (% number of loans)



## Asset and liability structure



### PKO Bank Hipoteczny assets' structure in % as of 31.12.2024



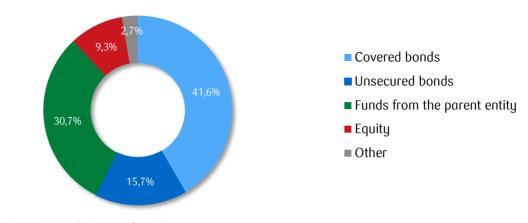
Source: PKO Bank Hipoteczny financial statement, PKO Bank Hipoteczny Cover pool report

### Green assets in cover pool (data as of 28.02.2025)



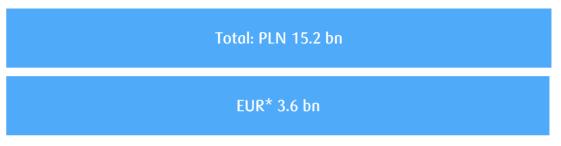
Source: PKO Bank Hipoteczny Cover pool report

## PKO Bank Hipoteczny funding structure in % as of 31.12.2024



Source: PKO Bank Hipoteczny financial statement

## Mortgages in cover pool (data as of 28.02.2025)



Source: PKO Bank Hipoteczny Cover pool report

<sup>\*</sup> EUR/PLN NBP fixing exchange rate as at 28.02.2025, 1 EUR= 4.1575

## Covered bond rating at country ceiling level



## Moody's

Government of Poland rating

A2/P-1

stable outlook

PKO Bank Polski rating

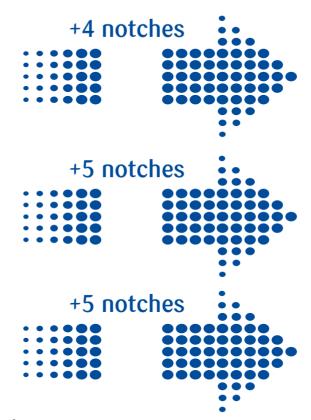
A3/(P)P-2

stable outlook

**PKO Bank Hipoteczny rating** 

A3/P-2

stable outlook



PKO Bank Hipoteczny Covered Bond Rating (PLN & EUR)

Aa1

Poland country ceiling = Aa1

## PKO Bank Hipoteczny covered bond rating is based on:

- High cover pool quality
- OC at the minimum level of 5% (Moody's OC consistent with Aa1 rating is 0.5%)
- Legally defined and predictable bankruptcy procedure



## Appendices



## Strategy for 2023-2025

## Strategy for 2023-2025 "Efficient in action, committed to development"



Our advantages enable us to pursue an ambitious strategic mission caring for sustainable development. We provide:

Our clients with tailor-made credit products for real estate financing





Our investors with high-security covered bonds

## Our strategic mission

Our employees with diverse and friendly working environment



3

Our shareholder with sources of stable funding

Our advantages:







High quality of loan portfolio



Cost effectiveness

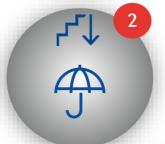
## Strategic goals 2023-2025



We want to achieve ambitious strategic goals having in mind not only current profitability, but also investing in development that goes beyond the horizon of the strategy. Strategic goals of PKO Bank Hipoteczny:

Raising medium and long-term funding in the form of covered bonds for real estate lending





Undertaking actions on Sustainable development in the context of ESG

Initiating industry-relevant regulatory changes and cooperation with mortgage banks



## Our strategic goals



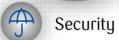
Optimised use of assets and competences, among others, to achieve synergies within the PKO Capital Group



Maintaining a safe level of risk in the Bank's activities

Our advantages:







High quality of loan portfolio



Cost effectiveness

## Promoting ESG throughout the organization by conducting the Bank's operations in a sustainable and impactful manner







Social



## Corporate Governance

We take care about our common future by:

- Moving to new headquarters in September 2023 – SkySawa building certified by BREEAM Interim "Outstanding" rating
- Promoting pro-environmental real estate solutions
- Being a PKO Group's competence center for green residential mortgages
- · Issuing green covered bonds
- Reducing the carbon footprint of Bank's operations and usage of plastic and printed materials

- Participating in socially responsible initiatives in the field of mortgage products, including sectoral works
- Educating customers on mortgage loans, green solutions and real estate sector via new dadicated online platform
- Putting emphasis on the transparency of communication with customers by promoting an understandable and simple language

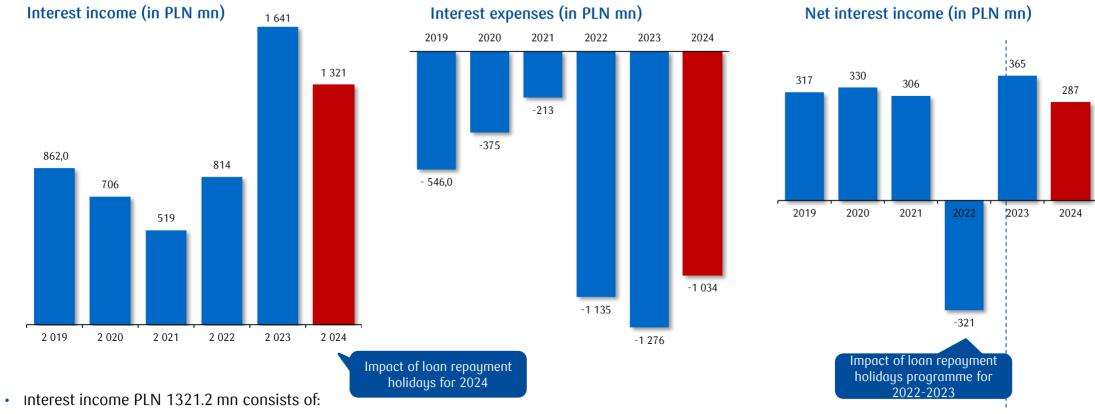
- Promoting diversity as a value
- Creating a friendly working environment and taking care of employees' development
- Enabling effective communication between employees
- Promoting a healthy lifestyle among employees



## Chosen financial data of PKO BH

## Net interest income in PKO BH



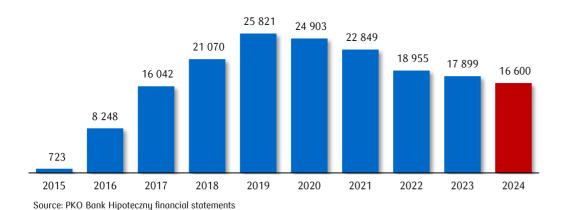


- - ✓ PLN 1267.9 mn interest income on residential loans
  - ✓ PLN 48.8 mn income from debt securities
  - ✓ PLN 5.5 mn other interest income
- Interest expenses PLN 1034.4 mn resulted primarily from:
  - the mortgage covered bonds issued PLN 341.7 mn
  - the costs of hedging transactions PLN 203.8 mn
  - the interest expense of PLN 317.6 mn on to loans received and utilization of the overdraft limit and PLN 169.3 mn on bonds issued

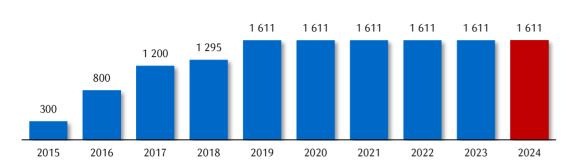
## Volumes of covered bonds and PLN-denominated residential mortgage loan portfolio



### Residential mortgage loan portfolio – outstanding (PLN mn)

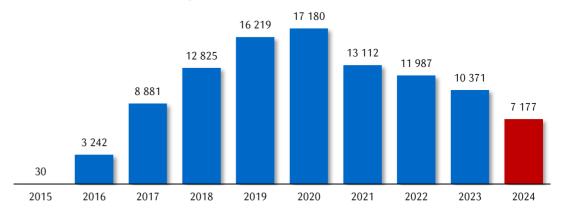


### Share capital (PLN mn)



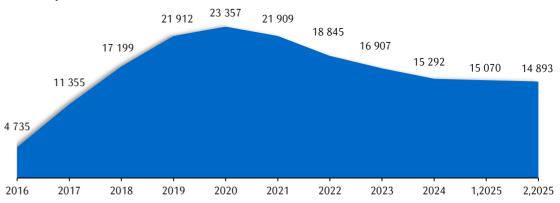
Source: PKO Bank Hipoteczny financial statements

### Covered bonds outstanding\* (PLN mn)



Source: PKO Bank Hipoteczny cover pool reports

### Cover pool\*\* (PLN mn)



Source: PKO Bank Hipoteczny cover pool reports

<sup>\*</sup>EUR denominated issues converted by EUR/PLN NBP fixing rate as of the end of particular periods

<sup>\*\*</sup>Without hedging instruments included into the cover pool; liquidity buffer included but not counting towards coverage and OC



## PKO BP Group overview

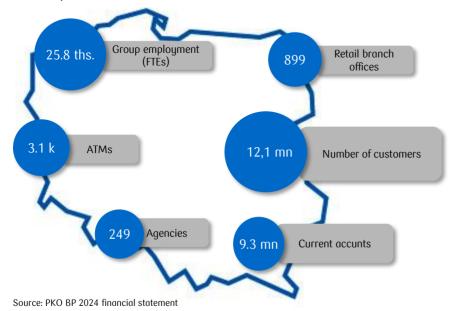
## PKO BP – a leader in the Polish banking sector



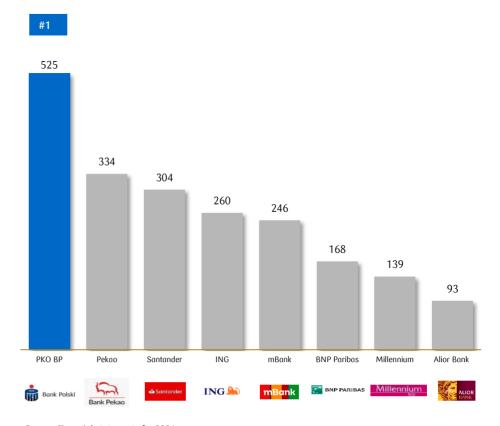
## Key data as of 31.12.2024

Solid growth in all key areas:

- Further growth in the number of customers by 222 thousand to 12.1 mln
- Increase of savings by 11.4% y/y
- Increase of financing to customers by 9.6% y/y
- NPL ratio at 3.59%
- Solid capital base with CET1 at 17.39%
- PLN 9.3 bn in reported net profit, PLN 14.0 bn excluding impact of CHF provisions and credit holidays
- Core revenues growth by 19.6% y/y
- Further improvement of net interest margin to 4.80%
- High level of operating efficiency, C/I 29.5%
- CoR at 39 bp



## Market position by total assets as of 31.12.2024 (PLN bn)

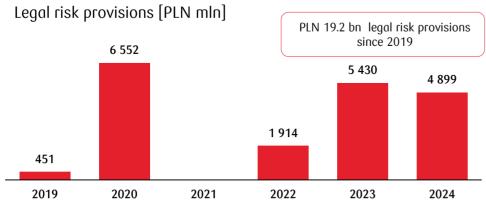


Source: Financial statements for 2024

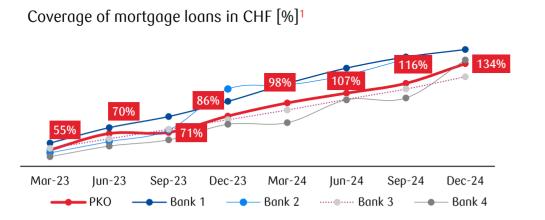
<sup>\*</sup>PKO BP Group includes among others PKO Bank Polski S.A., PKO Leasing S.A. Group, PKO Towarzystwo Funduszy Inwestycyjnych S.A., PKO Finance AB and PKO Bank Hipoteczny S.A.

## Further legal risk provisions for mortgage loans in CHF, 48 ths settlements concluded

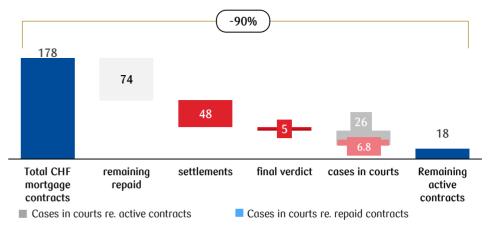




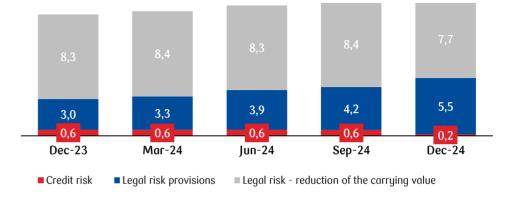




## Status of credit agreements in CHF [ths]



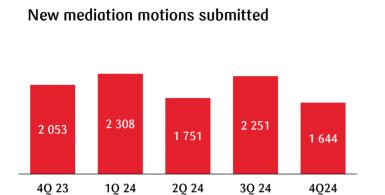
## Provisions for mortgage loans in CHF [PLN bn]

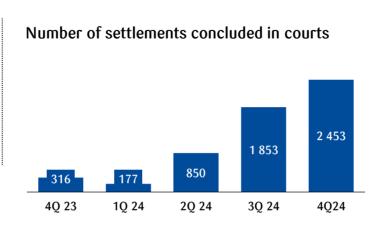


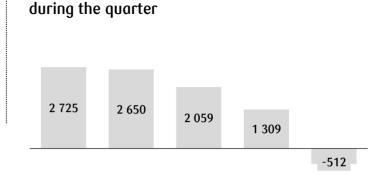
<sup>1</sup> Mortgage loan provision coverage - Legal risk provisions and legal risk - reduction of the carrying value to the gross carrying value of FX mortgage loans incl. cost of legal risk

## Significant acceleration of settlements concluded in courts, stable level of inflow of new applications for mediation





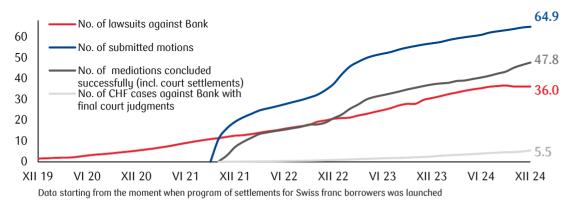




20 24

Change in the number of court proceedings

## Number of cases regarding settlements of CHF borrowers [ths]



Share of motions submitted to the total no. of entitled CHF customers

40 23

10 24

Share of successfully completed cases in total completed cases

%

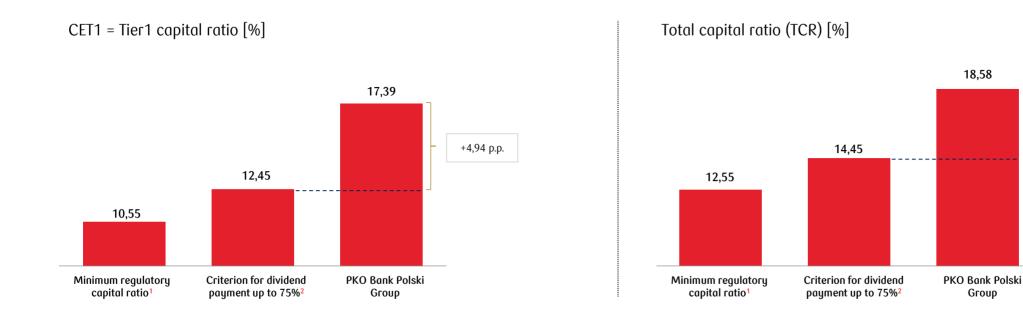
30 24

40 24

## Solid capital position allowing to finance investments



+4.13 p.p.



## The Bank meets the requirements of the KNF position on dividend policy in 2025, to pay dividends amounting to 75% of profit

<sup>&</sup>lt;sup>1</sup> – Tier 1: CRR 6% + conservation buffer 2.5% + OSII buffer 2% + countercyclical buffer 0.05% (Bank: 0.06%); TCR: CRR 8% + conservation buffer 2.5% + OSII buffer 2% + countercyclical buffer 0.05% (Bank: 0.06%)

<sup>&</sup>lt;sup>2</sup> – Tier 1: CRR 6% + conservation buffer 2.5% + OSII buffer 2% + target value of the countercyclical buffer 1.95% (as of Q4 2024); TCR: CRR 8% + conservation buffer 2.5% + OSII buffer 2% + target value of the countercyclical buffer 1.95% +additional requirement: good credit quality of the portfolio of receivables from the non-financial sector, both in the Group and the Bank level (NPL share <5%)

## We have strengthened our sustainability efforts





## **Environment**



Goal: net-zero by 2050



We support clients in their energy transformation

**PLN 10 bn** of new financing supporting the transformation

**EUR 750 bn** issuance of green bonds to refinance housing loans



Reduction of own emissions (scope 1 and 2):

99% green energy

Reducing the energy consumption of our buildings: modernization of 24 branches and 12 new renewable energy installations



## Social responsibility



2.3% gender pay gap



**40.3%** share of the underrepresented gender in management positions

Signature of the **Diversity Charter** 

Women's Bank – an initiative supporting underrepresented gender's development



**1.4% share** of employees with disabilities



**5.5 ths+** initiatives for financial education, cybersecurity, ecology and business development



## Corporate governance



**ESG** one of the pillars of the business strategy for 2025-2027



**Transformation Plan** for own emissions and the loan portfolio (energy and real estate - 43% of the portfolio)



## Improvement of ESG competences:

"Competitiveness of the climate and the role of financial institutions" training for the Management and Supervisory Boards

79% employees completed mandatory ESG training

Creation of the Energy Transformation Solutions Office

## Credit / ESG ratings and ownership



## Moody's Investors Service

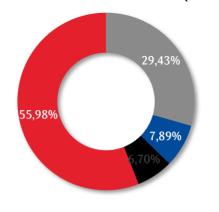
Deposit rating	A2
Senior Unsecured	A3
Junior Senior Unsecured	Baa2
Baseline Credit Assessment	baa2
Adjusted Baseline Credit Assessment	baa2
Outlook	Stable

## **ESG** ratings





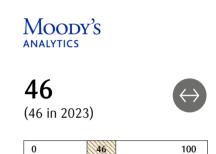
## Shareholder structure (number of shares: 1 250 mln)



- The Bank's shares have been listed on the Warsaw Stock Exchange since November 10, 2004.
- Largest domestic bank on the WSE in terms of capitalization PLN 74,7 billion PLN (as of 31/12/2024)
- Bank PKO BP is included in the following indices: WIG, WIG20, WIG30, WIG Banki, WIG-ESG, FTSE Russell, Stoxx 600
- ISIN; PLPKO0000016; Bloomberg: PKO PW; Reuters: PKOB WA

■ State Treasury ■ Nationale Nederlanden OFE ■ Allianz Polska OFE





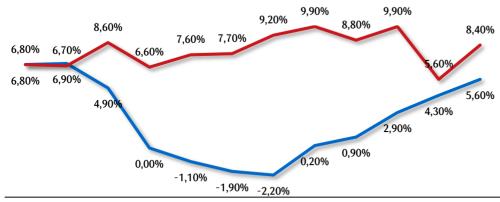


## Polish banking sector

## Polish banking sector



## Loan and deposit growth rate Y/Y



2022.03 2022.06 2022.09 2022.12 2023.03 2023.06 2023.09 2023.12 2024.03 2024.06 2024.09 2024.12

Source: BFG — Kredyty brutto — Depozyty

## KPIs of the Polish banking sector as at 31.12.2024

KPIs	Banking sector		
TCR	21.4%*		
ROE	15.50%		
ROA	1.27%		
C/I	43.00%		
Total Stage 3 ratio	5.1%**		
Stage 3 ratio (mortgage loans only)	1.4%**		

Source: The Polish Financial Supervision Authority

## Ratio of gross loans to deposits

78,10% 78,40% 76,10% 72,60% 71,80% 71,40% 68,20% 66,20% 66,60% 67,00% 67,40% 64,50%

2022.03 2022.06 2022.09 2022.12 2023.03 2023.06 2023.09 2023.12 2024.03 2024.06 2024.09 2024.12

Source: BFG

### Key market parameters

%	31.12.2020	31.12.2021	30.12.2022	29.12.2023	31.12.2024
WIBOR 3M	0.21%	2.54%	7.02%	5.88%	5.84%
€∃ EUR/PLN	4.61	4.60	4.69	4.35	4.27

Source: GPW Benchmark, NBP

<sup>\*</sup>At the end of September 2024

<sup>\*\*</sup>Calculations based on The Polish Financial Supervision Authority data.



## Regulations

## Robust regulatory regime



- Covered bonds and mortgage banks in Poland are regulated by the Polish Covered Bond Act.
   Covered Bond Directive was implemented into Polish Law in July 2022
- By law, only specialized mortgage banks are entitled to issue covered bonds in Poland
- Segregation of assets in the cover pool (only mortgages, cash, sovereign debt or similar\*)
- Constant supervision by the independent Cover Pool Monitor (appointed by KNF) over mortgage bank activities and its cover pool
- Conservative approach of determining **the mortgage lending value** (through-the-cycle) of real estate with rules approved by KNF
- Strict regulatory limits on mortgage banks and covered bonds including:
  - min. 5% overcollateralisation (OC)
  - liquidity buffer to cover the maximum cumulative net liquidity outflow in 180 days
  - coverage and liquidity tests
- Mandatory FX risk limitation
- **Legally defined and predictable bankruptcy procedure** (not at the discretion of the issuer) designed to achieve best-possible outcome for covered bond holders (12 months extension period after issuer's default and switch to pass-through if available liquidity will not be sufficient to repay the bonds within 1 year)
- Covered bonds exempt from bail-in protocol (BRRD)\*\*

<sup>\*</sup>Securities issued or guaranteed by the State Treasury of the Republic of Poland, the National Bank of Poland, the ECB, governments and central banks of the EU and OECD member states (except for states that have restructured their external debt in the past five years).

<sup>\*\*</sup>In the event of compulsory restructuring of mortgage banks, covered bonds may be subject to compulsory write-down and/or conversion to the extent the value of the covered bonds exceeds the value of the cover pool.

## Regulatory safeguards built into bankruptcy procedure



	Process	Covered bond repayment		Recourse and priorities	)	Hedging
P1. Clear process of bankruptcy declaration P2. Clear deadlines for key actions of bankruptcy procedure defined in the legal framework		C1. Avoidance of time subordination C2. Explicit rules for early repayment of covered bonds C3. Explicit procedure for treatment of covered bonds, which became due before declaration of bankruptcy	R1. Dual recourse (separate bankruptcy asset pool and general bankruptcy estate) R2. Clearly defined order of priorities of payments from the separate bankruptcy asset pool		H1. Hedging arrangements will survive declaration of bankruptcy and will be extended by 12 months. H2. Possibility of the bankruptcy receiver to enter into hedging transactions (provided tests are passed)	
Covered bondholders entitled  Coverage test	with option	n to intervene in bankruptcy procedure	 !	accord		
Liquidity test		passed passed	 	passed failed		failed n/a
Covered bonds repayment	and co	ed bonds repaid according to terms nditions of the covered bonds, 12 months extension into account er may enter into hedging transactions		<ol> <li>Maturity date of all covered three years after the lates</li> <li>Distinct rules for pro-rata date</li> </ol>	t cover a	sset maturity date
Holders option	1	n of covered bondholders with 2/3 majo eparate bankruptcy asset pool to anothe	٠ ١	Resolution of covered bondh 1. to disapply maturity exter 2. to sell cover assets to and	sion or	, 0

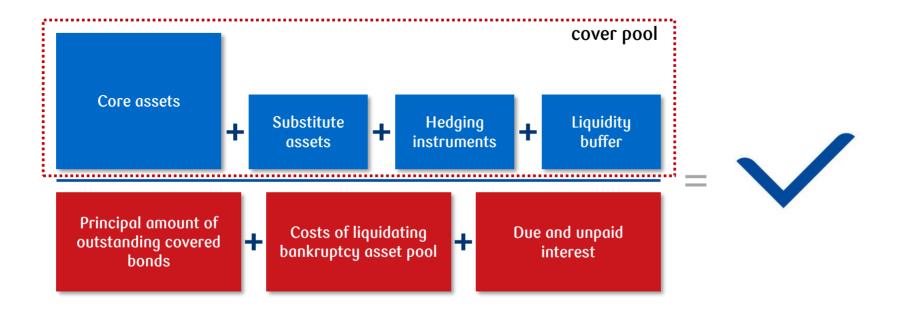
Probability of default according to Moody's Idealised Cumulative Default Probabilities table:

<sup>•</sup> Baa1: 5Y - 1.10%; 7Y - 1.67%; 10Y - 2.60%

<sup>•</sup> A3: 5Y - 0.73%; 7Y - 1.11%; 10Y - 1.80%

## To ensure the safety of the Covered Bonds the Bank is obliged to perform the coverage test



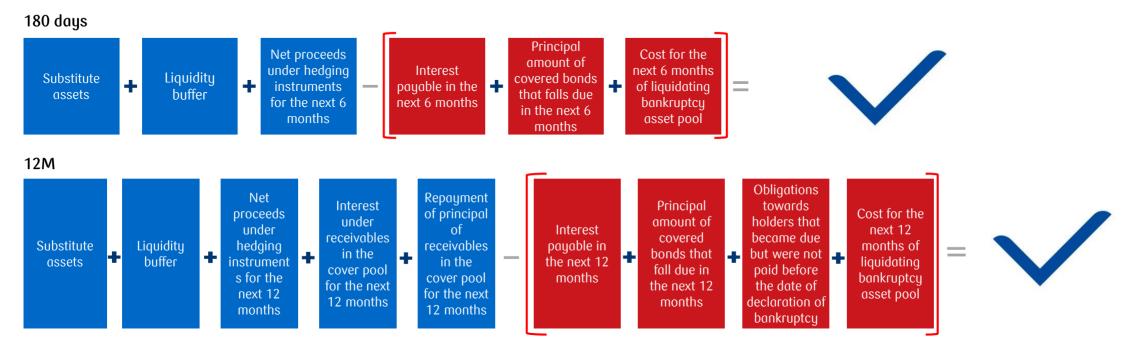


## The coverage test:

- · verifies whether the value of assets in a cover pool allows for full satisfaction of all claims under outstanding covered bonds,
- must be performed every six months,
- is performed based on the following sets of data:
  - real data as of day of testing,
  - scenarios concerning changes of FX rates.

## ...and the liquidity test





The purpose of the liquidity test is to **verify that assets in a cover pool are sufficient for full satisfaction of all claims** under outstanding covered bonds, even if their maturity is extended in bankruptcy proceedings.

The liquidity test must be performed at least every three months.

The test is performed based on the following sets of data:

- real data as of day of testing,
- scenarios concerning changes of FX rates,
- scenarios concerning the shift of interest rate curves.

## Experienced management team



## Wojciech Papierak

## President of the Management Board

graduate od the Faculty of Law at the University of Łódź. Associated with banking since 1993. He gained his first experience while working in a bank branch, and he climbed the next career ladder in various institutions and areas in the following years, up to serving on the management boards and supervisory boards of several banks (Nordea Bank Polska S.A., PKO BP S.A., FM Bank PBP S.A., Plus Bank S.A.).

Responsible for internal audit, HR, legal and compliance departments.

## Katarzyna Kurkowska-Szczechowicz

## Vice President of the Management Board

graduate of the Faculty of Economics at the Warsaw School of Economics, majoring in Finance and Banking, a master's degree in law from the Faculty of Law and Administration at the University of Warsaw and a graduate of the Executive MBA Program at Aalto University. Associated with the financial market for over 20 years. She has worked in the structures of PKO BP since 2012.

Responsible for treasury, product and IT departments.

## Piotr Kochanek

## Vice President of the Management Board

graduate of the Faculty of Mathematics of the Silesian University of Technology. He has gained his professional experience working for Bank BPH, DnB Nord Polska, Allianz Bank Polska and Nordea Bank Polska. Since 2014, he has been associated with PKO Bank Hipoteczny as Head of the Risk Department.

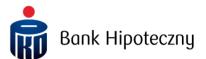
Responsible for risk and mortgage departments.

## Michał Stępniewski

## Vice President of the Management Board

graduate of the Faculty of Law at the University of Warsaw, legal adviser, graduate of British law studies at the University of Cambridge and IESE Business School. He has gained professional experience working, among others, at The Polish Financial Supervision Authority, the Ministry of the State Treasury, PKO TFI S.A. and KDPW S.A.

Responsible for controlling and finance departments.



## Thank you

## Contact

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